

### 2025 SPONSORSHIP OPPORTUNITIES



# OUR Reach YOUR Sponsorship



# ENGAGE

**OUR** Mission: Advance the natural gas industry and individuals by linking people, ideas, and information.

OUR 200+ Member organizations OUR 300+ Industry partners OUR Programs and services OUR Network and connections OUR Education and training services OUR Conferences and committees

... is made possible, thanks to **YOUR** support.

# **YOUR** sponsorship matters



SGA Natural Gas Association is the nation's leading natural gas trade association. For more than 116 years, we have offered members a place to learn and connect. As a result, our members have redefined how to produce, transport, market and deliver natural gas.

Through the support of sponsors like you, SGA is now known as the industry's meeting place where:

- Ideas are born
- Relationships are developed
- Education is available
- Business is conducted
- Natural gas professionals can network

Your sponsorship of our conferences and programs allows us to provide our members opportunities to learn, exchange ideas and share solutions. We convene at a critical time in the industry's complex operations. With our commitment to sustainability amidst the challenges of social and environmental impacts, your sponsorship serves as our catalyst to investing in the future of natural gas.

**OUR** reach of visibility, exhibition, networking, and member services – and **YOUR** annual sponsorship support – links an industry of people, ideas, and information **TOGETHER**.

We look forward to working with you to find the ideal sponsorship opportunities for your company.

#### **SUZANNE OGLE**

President and CEO, SGA Natural Gas Association President, Gas Machinery Research Council

# HIGH VISIBILITY

Reap the rewards of value and visibility when you become a sponsor.

#### STEP 1: Become a General Core Conference

**Sponsor**, securing your level of exposure, support, and recognition at SGA Core Conferences:

- Technical Conference on Environmental Permitting & Compliance
- Spring Gas
- Management Conference
- Safety Conference
- Operations Conference

**STEP 2:** Choose conference specific **Enhancement(s)**, increasing your brand's visibility at one or more Core Conferences.

**STEP 3:** Consider becoming a Digital Sponsor, with greater exposure in our digital publications — **THE LINK** and **SGA In Brief**.

To become a sponsor, companies must be a member of SGA. SGA invites all non-member service and supply companies to join now. SGA offers two ways to join our ranks. The <u>Associate Membership</u> rate is of \$1,100 per company and the <u>Gas Operator Membership</u> depends on your type of business. Become a sponsor and receive discounts on courses, conference registrations for all staff. Sponsors receive first access to secure SGA exhibit space.

To join or check the status of your corporate membership, contact MemberServices@SGANaturalGas.org

For all sponsorship inquiries, contact <u>THamlin@SGANaturalGas.org</u> or call 202.255.2698

### **Sponsorship Levels**

sors	Triple Flame	\$20,000
<b>Premier Sponsors</b>	Diamond	\$15,000
	Platinum	\$10,000
General Sponsors	Gold	\$7,500
	Silver	\$5,000
	Bronze	\$3,500

Consider becoming a **Premier Sponsor**, our Triple Flame, Diamond and Platinum Sponsors get the greatest value and visibility.



## What YOUR sponsorship provides

#### **BRAND VISIBILITY**

Put your brand front and center in the multiple mass e-marketing and social media campaigns promoting this season's schedule of conferences and events. **The higher your sponsor level, the more visibility.** 

#### **LEAD GENERATION**

SGA programs provide you access to qualified customers, business development connections, and even noncompeting businesses that can collaborate with you on future projects.

#### **CUSTOMER PERCEPTION**

Customers have a positive and reputable perception of businesses and brands that provide experiences, social content, and sponsorships of organizations such as SGA. Over 98% of consumers share (and tag, follow and reshare) social content while attending these events and experiences.

#### **TARGETED MARKETING**

Stand out from the competition and engage one-on-one with people from all segments of the natural gas industry looking for relevant ideas and solutions. We'll work with you to target your ideal audience through multiple marketing channels, event locations and conference experiences.

#### **RETURN ON INVESTMENT**

Well after our events, program sponsors find value through joint marketing and partner participation. The return is measurable through elevated recognition, new customer leads, brand awareness, memorable experiences, and new relationships and partner connections.

#### SGA'S CONFERENCES

Each event offers specific learning tracks best suited to different parts of the natural gas workforce. As a sponsor, you can pick which conference(s) suits you most, and where you'd like to enhance your presence and visibility.



Professionals seeking and sharing important insights on environmental compliance, construction, best practices, air quality control and permitting processes.



Natural gas professionals seeking technical skills and leadership training, with exhibit hall.



Natural gas management professionals interested in new thinking that inspires action and provides a unique networking environment to connect with other senior leaders. Held in conjunction with the SGA Annual Meeting, the Board of Directors meeting and the Executive Council.



Brings together industry experts to discuss safety and risk management within the natural gas industry.

>> OpsCon

Gather supervisor to director level of operations to answer the question of delivering a safe, reliable source of costeffective energy.



EXECUTIVE CONFERENCE

This high-level event is attended only by operating companies serving in SGA leadership. Sponsorship does not include an invitation to attendance to this event, but does provide highlevel recognition for your company in front of the natural gas industry decision makers.

**Core Conferences** 

## Core Conference Sponsorship Levels & Benefits

	PREMIER SPONSORS		GENERAL SPONSORS			
RECOGNITION PROVIDED	TRIPLE FLAME \$20,000	DIAMOND \$15,000	PLATINUM \$10,000	GOLD \$7,500	SILVER \$5,000	BRONZE \$3,500
Get visibility during our conferences and recognition	٢	٩	٩	٥	٥	٢
Complimentary attendance for one at a workshop of choice	٥					
Triple Flame sponsors are highlighted on a rotating basis in the "Featured Members" section on <u>southerngas.org</u>	٢					
SGA social media posts including your company logo (LinkedIn, Instagram, Facebook, Twitter)	٥	٥	٥			
Free-standing pop-up banner in conference networking area	٢	٢				
Video recognition at Spring Gas and Operations Conferences if available in Exhibit Hall	٥	٥				
Complimentary attendance for one at core conference of choice	٥	٥	٢			
Company logo hyperlinked on SGA core conference event page	٥	٥	٢			
Company logo on SGA core conference webpage (no hyperlink)					$\bigcirc$	
Electronic recognition during General Session	٥	٥	٢	€	٢	٢
Recognition in core conference guides (logo and sponsor level)	٢	٢	٢	٢	٢	٢
Sponsor badge recognition for all company attendees at all core conferences	٥	٥	٥	٥	٥	٥
Corporate collateral provided in core conferences' networking area	٢	٢	٢	€	٢	
Recognition on core conference marketing emails	٥	٥	٥	٥	٥	
Company logo on digital signage throughout core conferences	٢	٢	٢	٢		
Company logo on post-conference email	٥	٥	٢	٥		
EXCLUSIVE TO SPONSORING EXHIBITORS AT SPRING GAS AND OPI	ERATIONS (	ONFERENC	ES			
Sponsors gain first access to booth selection in following year	٥	٥	٢	٥	٥	٥
Floor sticker in front of booth at Spring Gas	٥	٥	٢			
SGA social media posts inviting to visit your company booth (LinkedIn, Instagram, Facebook, Twitter)	3	2	1			
Notification in the application inviting all registered attendees to visit your company booth, including key highlights	٥					

# 

Position your brand at the forefront of environmental innovation by sponsoring the 2025 Technical Conference on Environmental Permitting & Compliance (TCEPC). This premier event brings together industry leaders to explore key topics like sustainability, emerging technologies and the evolving regulatory landscape. With sessions covering Environmental Permitting, Construction and Air Quality Compliance, TCEPC provides actionable insights for professionals at all levels. Sponsors will gain unparalleled access to natural gas operators and industry partners while supporting meaningful dialogue and collaboration. Don't miss this chance to elevate your visibility, connect with industry experts and champion excellence in environmental compliance and sustainability. Core Conference Attendees: Avg. 350

FEB 10-12

SAN ANTONIO, TX

## \$5,000 (EACH)

- Keynote Speaker opportunity to introduce speaker at General Session and on-screen and signage recognition.
- Welcome Reception receive logo recognition on screen during reception, additional branded signage, opportunity to provide and display branded napkins, and giveaways.
- Badge Lanyards with company name on display for every attendee for 2 days. (\$5,000 plus sponsor provided lanyards)
- Lunch Sponsor with branded floor clings and signage.
- Hotel Keycard Sponsor receives company logo on hotel keycard. (\$5,000 plus sponsor provided hotel keycards)
- WiFi branded with your company name as the login name that all attendees will utilize.

- Conference Mobile App in app company branded visibility throughout conference.
- All Day Snack/Beverage Breaks sponsor receives signage throughout the day maximizing exposure to attendees. Sponsor can provide branded napkins.
  Logo recognition on our website, onsite signage and all marketing materials. (Sold as a daily opportunity)





## MAR 2–5 CHARLOTTE, NC

Elevate your brand at the 2025 Spring Gas Conference, where natural gas professionals gather to advance their technical expertise and leadership skills. This event features tailored sessions, interactive workshops and peer-led roundtable discussions designed to meet the unique needs of field technicians, early-career professionals and mid-level managers. Sponsors will gain valuable exposure to a highly engaged audience while supporting best-in-class training that offers attendees the opportunity to earn 20+ Professional Development Hours (PDH). Join us to build lasting relationships, showcase your commitment to industry excellence and be a part of shaping the future of the natural gas sector. Core Conference Attendees: Avg. 700

**Includes an Exhibit Hall** 

## \$7,500 (EACH)

- Badge Lanyards with company name on display for every attendee for 3 days. (\$7,500 plus cost of lanyards)
- Directional Floor Cling signage with Corporate logo Help guide attendees throughout the conference to the designated SGA areas.
- Keynote Speaker Sponsor Gain screen recognition during this general session and have the opportunity to welcome attendees. Special signage provided.
- WiFi branded with your company name as the login name that all attendees will utilize.

## \$5,000 (EACH)

- Breakfast or Lunch Sponsor in exhibit hall with branded floor clings and signage. Sponsor can provide branded napkins and cups.
- All Day Snack/Beverage Breaks Sponsor receives signage throughout the day maximizing exposure to attendees. Sponsor can provide branded napkins.
  Logo recognition on our website, onsite signage and all marketing materials. (Sold as a daily opportunity)
- **Registration Desk Sponsor** welcomes all attendees as they pick up their badge.



## \$3,500 (EACH)

- Battle of the Bags, Cornhole Tournament with branded cornhole boards, signage and/or floor clings. Sponsor manages format of tournament. Timing of tournament must be coordinated with SGA staff. (Sponsor provides the boards)
- Tech Updates Sponsor Receive prominent podium recognition during one of three Tech Updates hosted in the Exhibit Hall while providing refreshments to attendees. Logo recognition on our website, onsite signage and all marketing materials. (Sold as a single opportunity, per day)
- Conference Mobile App in app company branded visibility throughout conference.

## \$2,500 - BOOTH ENHANCEMENT

 Bar station at your booth to increase traffic during the exhibit hall reception. Your logo will be included in marketing materials and event signage. (Limited opportunities available. First come, first served.)

## **\$1,500** – BOOTH ENHANCEMENT

 Food station at your booth to increase traffic during the exhibit hall reception. Your logo will be included in marketing materials and event signage. (Limited opportunities available. First come, first served.)

Interested in exhibiting? Visit: SGANaturalGas.org/event/springgasconference

Or email Cristina Lau: CLau@SGANaturalGas.org

## MANAGEMENT CONFERENCE 2025

Natural gas management professionals interested in new thinking that inspires action and provides a unique networking environment to connect with other senior leaders. Held in conjunction with the SGA Annual Meeting, the Board of Directors meeting and the Executive Council.

Core Conference Attendees: Avg. 300

**APR 2–4** 

**BIRMINGHAM, AL** 

## \$7,500 (EACH)

- **Progressive Dinner** Our aim is to provide a memorable experience for our distinguished attendees. You will have the opportunity to greet the guests and introduce your course. A menu card will be printed with your logo next to the course you choose. The menu will include all courses. Please note that food items may vary depending on availability and quality, but we will ensure a first-class menu. (3 courses sold as a separate opportunity).
- Welcome Reception Receive logo recognition on screen during reception, additional branded signage, opportunity to provide and display branded napkins, and giveaways.
- Directional Floor Cling signage with Corporate logo – Help guide attendees throughout the conference to the designated SGA areas.

## \$5,000 (EACH)

- Keynote Speaker Opportunity to introduce Keynote speaker. Sponsoring company receives one seat at VIP table with speaker and leadership.
- Breakfast Sponsor with branded signage. Sponsor can provide branded napkins.
- Awards Ceremony Luncheon Sponsor with branded signage. Sponsor can provide branded napkins.
- **Badge Lanyards** with company name on display for every attendee for 3 days (\$5,000 plus cost of lanyards).
- Hotel Keycard Sponsor receives company logo on hotel keycards. (\$5,000 plus cost of hotel key cards)
- WiFi branded with your company name as the login name that all attendees will utilize.

- Conference Mobile App in app company branded visibility throughout conference.
- All Day Snack/Beverage Breaks Sponsor receives signage throughout the day maximizing exposure to attendees. Sponsor can provide branded napkins.
  Logo recognition on our website, onsite signage and all marketing materials. (Sold as a daily opportunity)







## JUN 23-24 MILWAUKEE, WI

Show your commitment to a culture of safety by sponsoring SafetyCon 2025, where natural gas professionals come together to enhance safety practices, reduce risks and build stronger, safer workplaces. This dynamic conference features hands-on safety training, roundtable discussions on cutting-edge technologies and recognition of industry achievements, including the SGA Awards Luncheon honoring Meritorious Action nominees. As a sponsor, you'll gain unparalleled visibility among safety professionals and industry experts while supporting vital initiatives that prioritize well-being and productivity. With unique networking opportunities, SafetyCon 2025 offers an engaging platform to showcase your dedication to safety excellence.

Core Conference Attendees: Avg. 100

## \$5,000 (EACH)

- Keynote Speaker Opportunity to introduce Keynote speaker during lunch. Sponsoring company receives one seat at VIP table with speaker and leadership.
- Breakfast or Lunch Sponsor with branded signage. Sponsor can provide branded napkins.
- Badge Lanyards with company name on display for every attendee for 3 days (\$5,000 plus cost of lanyards).
- WiFi branded with your company name as the login name that all attendees will utilize.

- Conference Mobile App in app company branded visibility throughout conference.
- All Day Snack/Beverage Breaks Sponsor receives signage throughout the day maximizing exposure to attendees. Sponsor can provide branded napkins.
  Logo recognition on our website, onsite signage and all marketing materials. (Sold as a daily opportunity)







## JUL 23–25 AUSTIN, TX

OpsCon offers an unparalleled platform for innovation, collaboration, and professional growth. By sponsoring this dynamic conference, your brand will gain direct access to industry leaders, decision-makers, and emerging talent, all dedicated to shaping the future of natural gas as a sustainable and resilient energy source.

Attendees will engage in cutting-edge discussions on business trends, industry innovation, reliability, and integrity, and more. With a **robust exhibit hall**, networking opportunities, and the prestigious SGA Awards Ceremony, OpsCon fosters connections that drive real industry impact.

Core Conference Attendees: Avg. 300

**Includes an Exhibit Hall** 

## \$10,000

 Sponsor the Gas Rocks! evening, this event will be hosted at the Belmont with live music and refreshments. Special recognition as the exclusive host.

## \$7,500 (EACH)

- Sponsor the SGA Awards Luncheon, with branded signage. Celebrate the winners of this year's contest. Sponsor can provide branded napkins.
- Sponsor the SGA Chair's Rising Leader Award, Sponsor recognized with branded signage.

## \$5,000 (EACH)

- Badge Lanyards with company name on display for every attendee for 3 days. (\$5,000 plus sponsor provided lanyards)
- Breakfast or Lunch Sponsor in exhibit hall with branded floor clings and signage. Sponsor can provide branded napkins and cups.
- **Registration Desk Sponsor** welcomes all attendees as they pick up their badge.
- WiFi branded with your company name as the login name that all attendees will utilize.

## \$3,500 (EACH)

- All Day Snack/Beverage Breaks Sponsor receives signage throughout the day maximizing exposure to attendees. Sponsor can provide branded napkins.
  Logo recognition on our website, onsite signage and all marketing materials. (Sold as a daily opportunity)
- Conference Mobile App in app company branded visibility throughout conference.

Don't see a perfect fit among these sponsorship options? <u>Tina</u> can create a custom package that aligns with your specific marketing goals and puts your company in the spotlight.



## SGA Symposiums ENERGY FUTURE

## MAY 22 HOUSTON, TX

Bringing together industry leaders, policymakers and stakeholders for insightful discussions. The event provides a platform for attendees to explore current trends, challenges and opportunities. Core Conference Attendees: Avg. 200

## \$7,500 (EACH)

- Sponsor the SGA Awards Luncheon, with branded signage. Celebrate the winners of this year's contest.
  Sponsor can provide branded napkins.
- Sponsor the SGA Chair's Rising Leader Award, Sponsor recognized with branded signage.

## \$5,000 (EACH)

- Badge Lanyards with company name on display for every attendee for 3 days. (\$5,000 plus sponsor provided lanyards)
- Breakfast or Lunch Sponsor in exhibit hall with branded floor clings and signage. Sponsor can provide branded napkins and cups.
- **Registration Desk Sponsor** welcomes all attendees as they pick up their badge.
- WiFi branded with your company name as the login name that all attendees will utilize.

- All Day Snack/Beverage Breaks Sponsor receives signage throughout the day maximizing exposure to attendees. Sponsor can provide branded napkins.
  Logo recognition on our website, onsite signage and all marketing materials. (Sold as a daily opportunity)
- Conference Mobile App in app company branded visibility throughout conference.





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## **OCT 15** SAN ANTONIO, TX

Align your brand with the advancement of women in the oil and gas industry by sponsoring the Empowering Success: Women's Leadership Symposium. This vital event not only celebrates the unique career paths women have forged but also addresses the growing need to attract, retain and engage more women in the industry. By providing skill-building sessions in communication, negotiation and strategic thinking, the symposium equips participants to succeed in leadership roles while inspiring future generations. Sponsors will connect with trailblazers, showcase their commitment to diversity and innovation, and help create a more dynamic and inclusive workforce for the industry's future.

Core Conference Attendees: Avg. 100

## \$5,000 (EACH)

- Keynote Speaker Opportunity to introduce Keynote speaker during lunch. Sponsoring company receives one seat at VIP table with speaker and leadership.
- Breakfast or Lunch Sponsor with branded signage. Sponsor can provide branded napkins.
- Badge Lanyards with company name on display for every attendee for 3 days (\$5,000 plus cost of lanyards).
- WiFi branded with your company name as the login name that all attendees will utilize.

- Conference Mobile App in app company branded visibility throughout conference.
- All Day Snack/Beverage Breaks Sponsor receives signage throughout the day maximizing exposure to attendees. Sponsor can provide branded napkins.
  Logo recognition on our website, onsite signage and all marketing materials. (Sold as a daily opportunity)





# **EXECUTIVE CONFERENCE** 2025

## **NOV 2–5** LAKE OCONEE, GA

Sponsor this **stand-alone** event to gain recognition at SGA's Executive Conference. This high-level event is attended mostly by operating companies serving in SGA leadership. Sponsorship does not include an invitation to attend this event, but does provide high-level recognition for your company in front of the natural gas industry decision makers. Stand-alone Conference Attendees: Avg. 100

RECOGNITION PROVIDED	TRIPLE FLAME \$10,000	DIAMOND \$7,500	PLATINUM \$5,000
Social Media Recognition	٥		
Opportunity to provide a welcome gift to each attendee (gift will be sourced and provided by sponsoring company)	٢		
Badge recognition	٢	٥	٥
On-screen recognition during General Session	٢	٥	٢
Guidebook recognition — includes logo and company description	٥	٥	٥
Email recognition	٢	٢	
Website recognition with hyperlink	٥	٥	
Website recognition with no hyperlink			٢

#### ASSOCIATE MEMBER SPONSOR OPPORTUNITIES:

While an invitation to attend is not guaranteed, Associate Members are invited to sponsor the Executive Conference at all levels. Future invitations are based on Associate Member involvement in SGA Committees, sponsorship, webinars and learning and development for corporate teams. Contact Tina to learn more about how to become more involved in SGA so you too can earn a seat at this exclusive executive conference.



Select one of these special events to help us make the program the best that it can be.

## \$5,000

**Keynote Speaker** 

## \$3,500 (EACH)

**Golf Course** Recognition on golf carts and scorecards.

#### **Sporting Clays Tournament**

Sponsor this fun activity for SGA participants and receive special recognition at the Sporting Grounds.

#### Spa Day, All Day!

Includes sign welcoming SGA attendees to the Spa to enjoy some relaxation. Sponsor can provide a small wellness welcome gift to the participants.

#### **Cocktails & Dinner Buffet**

Includes sign recognition at event.

#### **Hospitality Cabana**

Host SGA attendees poolside at a sponsored Hospitality Cabana. Signage will be provided along with the Cabana rental for respite from the sun. Sponsor can arrange to have drinks and snacks for additional cost.

#### All Day Snack/Beverage Breaks

Sponsor receives signage throughout the day maximizing exposure to attendees. Sponsor can provide branded napkins. Logo recognition on our website, onsite signage and all marketing materials. (Sold as a daily opportunity)



# STEP 3 DIGITAL PUBLICATIONS

Deliver your message front and center before our membership on a regular basis through our weekly newsletter **SGA in Brief** or our quarterly member newsletter **THE LINK**.

#### **SGA**inBrief

KEY BENEFIT #2 ENSURE NEW HABITS STICK AND SCALE VIA THE USE OF BEHAVIOR ENABLERS, ARTIFACTS AND NUDGES

Unleashing Innovation How to Make Innovation an Everyday Habit This webinar will help break down common barriers to innovation and build the rituals, habits, and culture that allows innovation to flourish in your department or organization

> JAN 18&20 \$413 MEMBERS

Save Your Spot. Register Today!

Register

Banner Ad 650 x 100



Gene: TWBID WORKSHOP |Hearten, TX Factors in Compression Station Design Learn the key differences between reciprocating and centrifugal compressors and their associated equipment, how to size and select them, and when each is the ideal technology to install

SGA IN BRIEF	RATES per email		
Banner Ad – 650x100 pixels	\$500		
THE LINK	RATES per issue		
Full Page	\$1,500		
Half Page	\$1,000		
Quarter Page	\$500		

If you're interested in advertising in our publications, please contact Tina Hamlin at <u>tina.hamlin@southerngas.org</u> or call her at 202.255.2698

#### SGA IN BRIEF:

Frequency: Weekly Audience: Full SGA Membership Description: In Brief features all upcoming live courses, in-person workshops, and SGA events.



**SGA** 

#### THE LINK:

**Frequency:** Quarterly **Audience:** Full SGA Membership **Description:** THE LINK features news, articles and updates on the natural gas industry, SGA committees and training.

### Thought Leadership Article

Contact Tina Hamlin to discuss a sponsorship package that includes the option to provide a Thought Leadership article in **THE LINK**.

#### SPONSOR AGREEMENT FORM



Company Name:			
Sponsor Representative:			
Business Address:			
City:	_ State:	ZIP/Postal Code, Country:	
Business Phone:		Email:	
Company Website:			
SGA SPONSORSHIP DETAILS			

General Core Conference Sponsor Level:	Sponsor Value: \$
Conference Specific Sponsorship:	Sponsor Value: \$
	Sponsor value: \$
	Total Value: \$

**Cancellation Policy:** Sponsorships are non-cancellable. Promotion of your sponsorship will begin after payment is received and will align with the level of sponsorship.

METHOD OF PAYMENT (check one)				
Check enclosed in US\$		Credit Card	4% Convenience fee for Credit Card transactions. Call with credit card details.	
Return form to: Tina Hamlin <u>THamlin@SGANaturalGas.org</u>			<b>Please Note:</b> Your credit card will be charged the full amount (listed in Sponsorship Value) upon receipt of this	
Questions:	202.255.2698		signed agreement.	

#### **SIGN & DATE BELOW**

SGA Representative: Tina Hamlin	Sponsor Representative:
Signature:	Signature:
Date:	Date:

Acceptance: Sponsor has read the Terms & Conditions on the next page of this Agreement. Sponsor understands that this Agreement shall be legally binding between SGA and the Sponsor. Sponsor also understands that any changes in the information in this Agreement must be provided to SGA in writing.

Representation: Sponsor must provide a vector (.eps, .pdf or .svg) or high-resolution file of their company logo to guarantee quality representation on printed materials or website produced by SGA.

Hotel Reservations: Sponsors and exhibitors are contracting to be integral partners in each of SGA's conferences and exhibitions and thereby are required to book their rooms within the SGA Conference Hotel Block utilizing the provided hotel link(s) on the SGA conference websites. We kindly ask that you do not book reservations with Expedia, Hotels.com or other online travel agents as this will impact SGA's contractual commitment to the hotel(s).

### **TERMS AND CONDITIONS OF SPONSORSHIP**

#### **1. AGREEMENT**

These terms and conditions of sponsorship (the "Terms and Conditions") are entered into by SGA ("SGA") and the sponsor ("Sponsor"), whose name is set forth on the Sponsorship Agreement Form (the "Sponsor Form"). Together, the Sponsor Form and these Terms and Conditions (collectively, the "Sponsorship Agreement") shall govern the performance of the Sponsor (the "Sponsorship"), as described further in this Sponsorship Agreement. Capitalized terms not otherwise defined in these Terms and Conditions shall have the meanings ascribed to them in the Event Sponsorship Form. Unless otherwise specifically noted, all references in these Terms and Conditions to paragraphs or sections will refer to the paragraphs and sections of these Terms and Conditions. SGA reserves the right to accept or refuse any Sponsorship Agreement or proposed Sponsorship, in its sole discretion.

#### 2. PAYMENT & CANCELLATION POLICY

Full payment must be received with the Sponsor Form to secure the Sponsorship. Without full payment SGA cannot guarantee and will not reserve the Sponsorship for Sponsor. Sponsorships are non-cancellable. Sponsorships are non-transferable.

#### 3. CONFLICTING MEETINGS AND SOCIAL EVENTS.

In the interest of the success of the Conference, Sponsor agrees not to extend invitations to social events, call meetings, or otherwise encourage absence of any other conference registrants or members of the Association from the Conference and/or Exhibit at any time during the Conference and/or Exhibition, except on those days and during those times that the Association designates for such activities.

#### 4. SPONSORSHIP APPROVAL

All Sponsorship activities and promotions are subject to approval by SGA. SGA reserves the right to restrict, prohibit, or remove any activity, material, or promotion by Sponsor which, in its opinion and at its sole discretion, becomes objectionable for any reason and may detract from the general character of the Event. Such activities and promotions may include, but are not limited to, persons, objects, conduct, printed materials and anything which SGA determines to be objectionable. In no event shall SGA be liable for any expenses incurred as a result of such restriction, prohibition or removal.

#### **5. COMPANY RECOGNITION**

A Sponsorship shall exist under one (1) corporate brand name only and cannot be shared between two (2) or more entities unless special circumstances warrant shared recognition.

#### 6. HOTEL ACCOMMODATIONS

All sponsor representatives will be required to stay at SGA's assigned hotel and within SGA Room Block for the duration of sponsored event. Sponsor is responsible for securing hotel reservations for ALL of its sponsor representatives at the time of event registration. Should Sponsor fail to utilize SGA's Room Block, Sponsor is in breach of Sponsor Agreement. We respectfully ask that you do not book reservations with Expedia, Hotels.com or other online travel agents as this will impact SGA's contractual commitment to the hotel(s).

#### 7. INDEPENDENT CONTRACTOR

Each party is an independent contractor. This Sponsorship Agreement does not constitute either party as an agent, representative or partner of the other and neither shall have the authority to enter into contracts or obligations on the other's behalf. Each party shall be solely responsible for all debts and obligations incurred by it in performing its obligations under the Sponsorship Agreement, including, without limitation, all obligations to and in respect of its employees, and each party agrees to indemnify the other to the extent a party is held to be liable for a debt or obligation of the other party under this paragraph.

#### 8. INTELLECTUAL PROPERTY

Subject to the provisions below relating to termination of the Agreement, SGA's trademarks, service marks, brand names, logos and artwork displayed on the signs and other materials hereunder, and all trademark rights or copyrights in such signs and other materials, shall be and remain the sole and exclusive property of SGA. Sponsor shall not have the right to use in any way or reproduce for any purpose the corporate or trade names, trademarks, service marks, logos or other proprietary symbols of SGA without the SGA's prior written consent. SGA's use of Sponsor's

name and logo pursuant to the Sponsorship does not convey SGA's approval, endorsement, certification, or referral of any product or service provided by Sponsor.

#### 9. TERMINATION

Sponsor may not terminate this Sponsorship Agreement for any reason after Sponsor Contract is signed and received by SGA. SGA may terminate this Sponsorship Agreement at any time in the event of material breach of this Sponsorship Agreement (including without limitation non-payment of fees) by Sponsor. In the event that SGA terminates the Sponsorship Agreement following a material breach, Sponsor shall receive no refund of the Sponsorship fee.

#### **10. LIMITATION OF LIABILITY**

The association's liability to sponsor hereunder shall not, under any circumstances, exceed the amounts paid to the association by sponsor pursuant to the contract. In no event shall the association be liable for any indirect, consequential, special, exemplary or punitive damages regardless of the theory of recovery upon which such damages may be based and regardless of whether or not the association has been advised of the possibility of the same.

#### **11. INDEMNIFICATION**

Sponsor agrees to indemnify and hold SGA, the Event facility and its owners, officers, committees, directors, employees and agents (collectively, the "Indemnities") harmless from any and all claims, damages, costs, losses, expenses, causes of action, liabilities and obligations of whatever nature or type, which the Sponsor has, or may have, or which have been, or could have been, or in the future otherwise might have asserted against it in connection with acts of the Sponsor, its directors, shareholders, officers, agents or employees. Upon signing this Agreement, Sponsor expressly releases the Indemnities from any and all claims for loss, damage or injury.

## 12. INABILITY TO HOLD CONFERENCE OR CHANGE IN SCHEDULED DATES

If because of war, strike, the destruction, construction or renovation of the Conference Venue, government order, terrorist act, act of God, pandemic or other cause beyond the control of the Association, the Conference and Exhibition or any part thereof is prevented from being held, the Association shall be relieved of its obligations under these Terms and Conditions. If the Event proceeds in an alternate format, i.e. Virtual, the event is considered "not canceled". Sponsorships are non-refundable. The Association shall determine the remaining aggregate value of the sponsorship fees as of the date of cancellation or postponement and apply the remaining sponsorship value to an upcoming conference as agreed to by the parties. Exhibitor(s) and/or Sponsor(s) acknowledge and agree that the Association may be required to change the scheduled dates of the Conference and Exhibition as set forth in the Contract for reasons beyond its control or for reasons that, in the sole judgment of the Association, will benefit the Conference and Exhibition and the participating exhibitors and sponsors. In the event that the Association is required, or decides, to change the dates of the Conference and Exhibition, the Association will make its best efforts to notify exhibitors and sponsors in writing of such change at least thirty (30) days prior to the dates originally set forth in the Contract.

#### **13. JURISDICTION; VENUE; GOVERNING LAW**

Sponsor hereby consents to the exclusive jurisdiction of the federal and state courts of Dallas, Texas. Any dispute arising under these Terms and Conditions that is not settled by agreement between the parties shall be settled exclusively by appropriate legal proceedings in the Court of Common Pleas of Dallas County, Texas or the United States District Court for the Texas. These Terms and Conditions, having been executed in Dallas, TX, shall be governed by and constructed in accordance with the Laws of the Texas without regard to its rules or principles regarding conflicts of laws.

#### **14. AMENDMENTS**

Except as provided herein, no change in or addition to these Terms and Conditions shall be valid as between the parties hereto unless set forth in a writing which is signed by an authorized representative of both parties and which specifically states that it constitutes an amendment or addendum to these Terms and Conditions.

#### **15. BINDING EFFECT**

These Terms and Conditions shall be binding upon and shall inure to the benefit of the parties hereto, their successors and assigns, or other legal representative.

## **YOUR** Sponsorship **OUR** Gratitude

