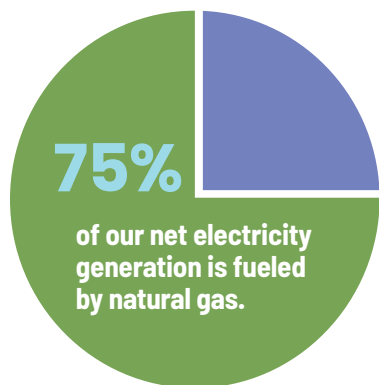


Facts on electrification

Why natural gas remains essential to Florida's energy mix

What is electrification?

Electrification most commonly refers to an end goal of 100% electricity used in homes, businesses, and transportation. The argument being that an all-electric power supply would reduce carbon emissions and be better for our environment. Reducing carbon emissions makes sense, but full electrification requires significant investment in solar energy and large-scale energy storage in Florida to ensure resiliency of supply. Natural gas can deliver reliability, resiliency, and environmental benefits while keeping energy prices affordable.



Florida electricity relies on natural gas

Electrification would burden our economy

Policy-driven electrification would be a very costly approach for a relatively small reduction in emissions. According to a recent study from ICF, a leading U.S. energy consulting firm, electrification would increase the average residential household energy costs between \$750 and \$910 per year. This could burden Florida's low and fixed income households.

Here when we need it most

Available 24/7/365, natural gas is Florida's core energy in times of storms, peak energy demand, and even typical outages. Because of its underground infrastructure, the delivery of natural gas is relatively unaffected during severe weather events and is regularly used to power back-up generators and other equipment.

Vital to critical care centers

Emergency back-up power generation fueled by natural gas is a key component to maintaining vital operations in critical care facilities like hospitals and nursing homes. When Hurricane Irma ripped through Florida, several of our assisted living facilities were left without air conditioning. Florida's healthcare agencies agreed that natural gas could serve to meet new onsite emergency generation requirements so that our most vulnerable residents are prepared and safe.

Natural gas strengthens renewables

Natural gas provides redundancy, which is especially important with Florida's increasing solar power. Because renewable energy is an intermittent energy source dependent upon weather conditions, natural gas-generated electricity is used to maintain reliability of electricity supply on the grid. Without natural gas, renewables can become unreliable.

Floridians benefit from choice. Safe, reliable, and affordable, natural gas is the energy alternative that homes and businesses rely on, keeping Peoples Gas at the heart of Florida's energy.

Learn how Peoples Gas is fueling Florida's energy future at [FloridasEnergy.com](https://www.FloridasEnergy.com)

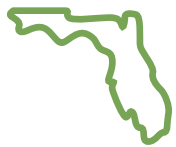


At the heart of economic recovery

Helping Florida get back on track

Fueling Florida's recovery

The COVID-19 pandemic is forever changing the way we live, think, and conduct business. To spur economic growth, Florida needs innovative thinking and affordable, alternative fuel solutions. By expanding access to clean, cost-effective natural gas, Peoples Gas is committed to assisting in our economy's full recovery.



70,000

Florida businesses are directly fueled by natural gas.

Encouraging economic growth

Businesses that rely on natural gas see significant savings on energy costs. Affordable energy costs support profitable operations, which benefit business owners and customers alike. Natural gas-fueled operations also make a big economic impact on our state, pumping millions of dollars and thousands of jobs into our economy.

A helping hand to hospitality

Though it was hit especially hard by the pandemic, tourism and hospitality remains Florida's top industry, supporting more than one and a half million jobs. Guests who come to Florida looking for comfortable accommodations, culinary escapes, or theme park adventures will find that natural gas is the preferred energy source for many of our state's top lodging and attractions, providing businesses the energy savings and reliability necessary to recover and expand.

Helping those in need

These are challenging times for many of our customers. By suspending disconnections, extending payment arrangements and more, Peoples Gas has been working with those in need to help get our economy back on track. Our company and our affiliate also donated more than \$1 million to help our communities and to *Share*, a program administered by the Salvation Army that helps with utility bill payments. Giving back has always been a big part of our business model. Now, it's more important than ever.

More great ways Peoples Gas is good for Florida business



We employ 600 team members statewide.



We undertake many projects across the state and contract with more than 1,000 workers.



We purchase tens of millions of dollars of equipment, supplies, materials, and services.

Peoples Gas is at the heart of helping Florida recover and thrive. With clean, affordable natural gas, our vibrant business community will continue to flourish.

Learn how Peoples Gas is fueling Florida's energy future at [FloridasEnergy.com](https://www.floridasenergy.com)



Natural gas in Florida

A guide to America's domestic, sustainable resource

What is natural gas?

Natural gas has existed for millions of years underneath the Earth's surface and is extracted, processed, transported, and distributed safely and efficiently to Florida's homes and businesses. Natural gas is a clean, sustainable fuel. It is used as a source of energy for heating, cooking, electricity generation, and more.

Peoples Gas proudly supplies:

- 2 LNG facilities
- 5 major electric generators
- 54 CNG fueling stations
- 365,000 residential customers
- 39,000 commercial & industrial customers

Made in the U.S.A

Domestic natural gas is discovered and produced right here in America. Currently, the United States has more than 110 years of natural gas supply available. Access to this vast natural resource means we can reduce our dependence on foreign fuel. And the money spent on natural gas stays here, helping to feed the American economy and keep our communities growing prosperously.



90%

of the natural gas used in the U.S. is produced domestically.

Responsible extraction and delivery

Peoples Gas proudly supports safe, sustainable, and responsible development of natural gas resources. Our people work hard every day to ensure that the sourcing, transportation, and distribution of natural gas continues to be done using sustainable and responsible engineering and environmental practices.

Keeping Florida beautiful

Mitigating climate change, decarbonization, and reducing greenhouse gas emissions (GHG) are fundamental pillars of our strategic goal to fuel Florida's future. Peoples Gas is committed to reducing carbon and other greenhouse gas emissions across the natural gas supply chain and advancing new technologies to use energy more efficiently. Since 2011, we've voluntarily participated in upgrading our infrastructure to reduce carbon equivalent emissions. So far, our work has resulted in 33% lower emissions across our pipelines.

Natural gas is at the heart of realizing a cleaner, more reliable energy future. Peoples Gas, at the heart of Florida's energy.

Learn how Peoples Gas is fueling Florida's energy future at [FloridasEnergy.com](https://www.FloridasEnergy.com)



Peoples Gas: Fueling Florida's energy future

Our company mission, goals, and values

About Peoples Gas

Established in 1895, Peoples Gas is Florida's largest natural gas distribution utility and a subsidiary of Emera Inc., a geographically diverse energy and services company focused on producing and delivering cleaner, affordable, and reliable energy. We meet the highest safety standards, provide award-winning customer service, and engage in new, advanced technologies and initiatives to help families, communities, and businesses flourish in Florida.

Our Mission

Make life better for our communities by delivering safe, resilient, clean, and affordable natural gas energy solutions.

Our Vision

Maintain the best customer service, fuel Florida's clean energy future with sustainable and innovative natural gas solutions, and double Peoples Gas' market presence by 2030.

Strategic customer initiatives

- Offer new energy solutions to increase customer value
- Treat every customer as the most important
- Anticipate customer needs and exceed expectations
- Be easy and affordable to do business with

Corporate citizenship

For over 125 years, Peoples Gas has earned the reputation of being a valuable community steward through significant financial contributions and volunteerism. Our participation and support impacts where we live, work, and serve. By focusing our energy on building knowledgeable, innovative, healthy, and vibrant communities, we believe we can make a difference across Florida.



A message from our President

At the heart of our company, we're dedicated to driving customer satisfaction, accelerating the economy, giving back to our community, and delivering reliable, resilient, safe, and affordable natural gas.

We've worked hard to position Peoples Gas as an energy leader, fueling Florida's future through customer-driven initiatives, economic development, innovation, and environmental stewardship.

All of this and more is why we say that Peoples Gas is at the heart of Florida's energy.

A handwritten signature in black ink that reads "TJ Szelistowski".

TJ Szelistowski
President

Providing our customers with clean, affordable, and reliable energy for more than 125 years. Peoples Gas is at the heart of Florida's energy.

Learn how Peoples Gas is fueling Florida's energy future at [FloridasEnergy.com](https://www.floridasenergy.com)



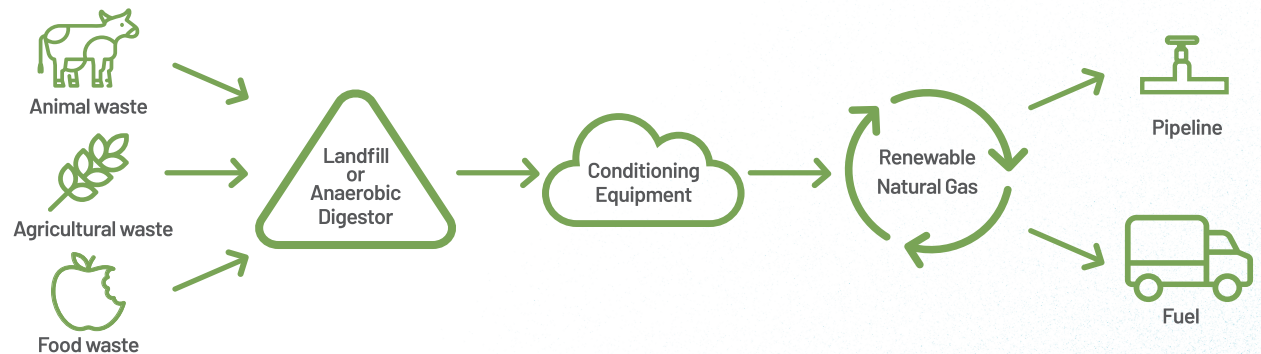
Renewable Natural Gas (RNG)

The future of sustainable energy in Florida

What is RNG?

Renewable natural gas is fuel produced from organic waste. Sources can include dairies, landfills, wastewater treatment plants, forest debris, and food waste. As these materials decompose, they produce biogas rich with methane.

Peoples Gas is working to capture the methane and condition it to pipeline quality gas that is available 24/7.



Expanding eco-friendly renewables; it's how Peoples Gas stays at the heart of Florida's energy.

Environmental benefits

With RNG, methane that would otherwise be emitted into the atmosphere is captured and put to good use as an energy source. By replacing traditional diesel or gasoline with RNG, we can also significantly reduce emissions of nitrogen oxides, resulting in better air quality for all Floridians.

Promoting green energy

Peoples Gas is investing in the capture, treatment, and interconnection of RNG. We also created a special utility rate to stimulate development for direct use in transportation and to build renewable energy into our system for all customers. With net-zero emissions, the more Floridians who use RNG, the cleaner our state's energy future can be.

Why RNG is Florida's clean energy solution:

- Reduces the carbon footprint of natural gas
- Better than net-zero carbon emissions
- Converts waste into a usable energy source
- Cleaner resource than solar

RNG has a big role to play in Florida's energy economy and Peoples Gas is committed to unlocking the full potential of this eco-friendly, sustainable natural resource.

Learn how Peoples Gas is fueling Florida's energy future at [FloridasEnergy.com](https://www.FloridasEnergy.com)



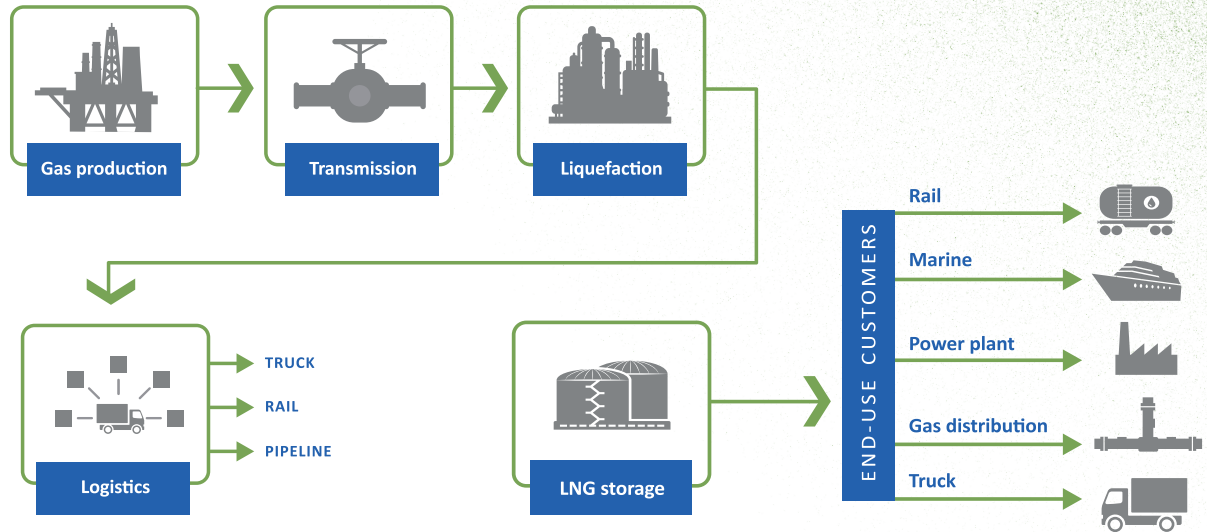
Liquefied Natural Gas (LNG)

The cool way to store and use natural gas

What is LNG?

Natural gas can be cooled to liquid form and transported to wherever it's needed. Liquefied natural gas can be used as affordable, sustainable, and reliable fueling for ships, trains, and trucking. It can also be used for back-up storage to access during times of peak energy need and to serve gas markets where it is not feasible to build new natural gas pipelines.

Proven technology that moves us forward; it's how Peoples Gas stays at the heart of Florida's energy.



Clean to use, easy to store

Insulated storage tanks are built to safely hold LNG. These tanks can be found above ground and keep the liquid at a low temperature to minimize the amount of evaporation. LNG can be used directly or returned to a gaseous state at terminals. When it is warmed to its original state, it is dispersed through pipelines as clean, sustainable energy for homes, trucking, marine vessels, and more.

LNG-fueled transportation

High-demand transportation markets like marine and rail are increasingly moving towards LNG because of the high energy content and environmental benefits. Because LNG tanks are fuel-efficient and light, more energy can be stored on board. LNG also releases less carbon into our atmosphere than diesel or oil, so it's not only the right move from a business standpoint, it's the right move for our planet.

Changing the face of Florida's marine market

The marine market is responsible for a large portion of Florida's economy. Our ports are making adjustments to accommodate changes in the marine industry including the use of economical and clean burning LNG. The transition to LNG will reduce harmful pollution and help the industry meet new global environmental standards. LNG-powered ships also run at lower fuel costs.

As the LNG market continues to mature, Peoples Gas remains committed to the development of this safe, proven fuel for a lower-carbon energy future.

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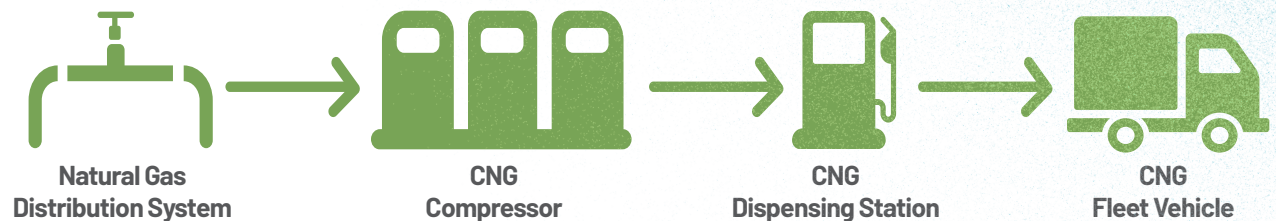


Compressed Natural Gas (CNG)

The safe, eco-friendly alternative to gas and diesel

What is CNG?

Compressed natural gas is one of the best low-emissions alternative fuels for medium and heavy-duty transportation. Providing up to a 95% reduction of air pollutants compared to diesel, no other transportation fuel is as sustainable, adaptive, and competitive across most applications and vehicle classes.



Fueling climate-friendly transportation; it's how Peoples Gas stays at the heart of Florida's energy.

Clean and cost-effective

As Florida's population grows, so does air pollution from cars and trucks using gasoline and diesel. CNG vehicles are clean, cost-effective, road tested, and commercially available, with a mature network of manufacturers, servicers, and suppliers. All these reasons and more make CNG the smart transportation fuel alternative for Florida's future.

Unmatched system resiliency

CNG is vital fuel Florida can rely on in times of storms and disasters. After a hurricane, fleet vehicles can have a difficult time finding gasoline and diesel at gas stations, encountering long lines or supply outages. But not at CNG fueling stations. Generators keep CNG fueling stations fully operational and the natural gas will continue to flow for CNG equipped vehicles.

Readily Available

Peoples Gas serves 54 CNG stations strategically located across Florida, fueling a variety of commercial

vehicles including buses, waste management vehicles, and delivery vehicles, all essential to the state's economy and residents' well-being and way of life.

More great reasons to use CNG

- **Safety** – Less flammable and safer than other fuels
- **High-performance** – Natural gas has an octane rating of 130
- **Fuel price** – Price is inherently more stable than other fuels
- **Reduced emissions** – Exhaust emissions are lower than gasoline and diesel vehicles

CNG helps keep Florida's transportation industry rolling. Peoples Gas is heavily invested in the future of CNG and committed to cleaner, more cost-effective ways to transport.

Learn how Peoples Gas is fueling Florida's energy future at FloridasEnergy.com

